

## Hughes Managed SASE

### Managed SASE by Hughes Powered with FortiSASE

Keeping your network safe from cyber threats is no small feat, especially if your business is distributed. Enterprises today face a complex web of cybersecurity challenges, such as growing cyber threats, talent shortages, legacy security architectures, and finding consistent ways to secure networks that were not designed for today's cloud-first, mobile, and hybrid workforce environment.

Hughes has partnered with Fortinet to address these realities with a comprehensive Secure Access Service Edge (SASE) solution that brings together the advanced security capabilities of FortiSASE, with Hughes proven expertise in Managed Network Services.

This solution provides 24/7 expert deployment and management of network and security operations, and a unified networking and security stack on a single, cloud-based platform designed to scale with your business.

Organizations gain a resilient, secure network, and a strategic partner that works closely with internal IT Security teams to optimize network performance, enhance threat protection, reduce alert fatigue, and ease workloads, all while keeping costs under control.

#### World-Class Management and Industry-Leading Technology

Hughes Managed SASE is uniquely designed for today's distributed enterprise. With industry-leading Software-Defined Wide Area Network (SD-WAN) and Security Service Edge (SSE) capabilities, the ability to seamlessly integrate with wireless access points and Wi-Fi extenders, and deep-rooted expertise in managing network connectivity, performance, and reliability, Hughes helps enterprises simplify complex network and security operations, reduce risk, lower costs, and enhance compliance, so your teams can focus on driving growth, not managing complexity.



#### Business Benefits

- Strengthen Network Security and Performance:** Expert oversight of both network and security operations.
- Enable Business Continuity and Digital Transformation:** Enhance business agility, growth, brand reputation, and competitive advantage.
- Reduce Risk:** Enforced policies, advanced Data Loss Prevention, and GenAI governance.
- Lower Costs and Improve Return on Investment (ROI):** Eliminate overspending, lower Total Cost of Ownership (TCO), faster deployment, and time-to-value.
- Improve IT Security Staff Efficiency:** Reduce operational strain through automation, insights, and vendor management.
- Enhance Workforce Productivity:** Seamless, secure, Zero Trust access across your distributed enterprise from anywhere.

## Hughes Managed SASE Capabilities

- **Cloud-Delivered Firewall-as-a-Service (FWaaS):** Provides robust inspection of all traffic without compromising performance, enabling secure access to the internet and cloud applications.
- **Secure Web Gateway (SWG):** Blocks malware, controls access to malicious or inappropriate websites, and enforces acceptable use policies with detailed visibility and logging.
- **Zero Trust Network Access (ZTNA):** Replaces legacy Virtual Private Networks (VPNs) with identity-aware access, ensuring that users only access applications they are explicitly allowed to use—no more implicit trust.
- **Cloud Access Security Broker (CASB):** Enforces policies for Software-as-a-Service (SaaS) applications, such as Office 365, Google Workspace, and Salesforce, detecting shadow IT and preventing data loss.
- **Integrated SD-WAN:** Reduces reliance on expensive Multiprotocol Label Switching (MPLS) circuits while improving application performance and resiliency.

With Hughes managing these capabilities behind the scenes, you get faster issue resolution, simplified vendor management, and a predictable cost structure for enterprise-wide protection.

## Why Leading Enterprises Choose Managed SASE by Hughes Powered with FortiSASE

The partnership between Hughes and Fortinet is what sets the solution apart. Fortinet brings deep integration across networking and security into one intelligent platform, while Hughes brings the operational scale, precision, and discipline of a seasoned managed services provider.



## The FortiSASE Advantage

- **Unified Agent and Policy Engine:** Fortinet's single-agent architecture ensures consistent enforcement across endpoints, regardless of location. One policy, one console, full visibility.
- **Scalable Cloud Points of Presence:** Low latency and high availability with Fortinet's distributed cloud infrastructure—plus Hughes ability to tailor deployment models for retail, healthcare, financial services, and other high-compliance industries.
- **Real-Time Threat Intelligence:** Continuous updates from FortiGuard Labs feed into all components—FWaaS, SWG, ZTNA, and CASB—allowing rapid identification and mitigation of emerging threats.
- **Global Secure Connectivity:** Extend corporate security policies to users anywhere in the world while Hughes handles onboarding, policy tuning, and user provisioning at scale.

## The Hughes Advantage

- **Experience:** Hughes has decades of experience as a managed services provider with exceptional engineering expertise and qualified staff to deploy, migrate, and manage the solution.
- **Industry Trusted:** Hughes is recognized as a three-time Leader in the Gartner® Magic Quadrant™ for Managed Network Services. Hughes is also a six-time leader in Managed SD-WAN by Frost & Sullivan.
- **Depth of Expertise:** Hughes has deep-rooted expertise in efficiently designing, deploying, monitoring, and managing complex network architectures and risk mitigation strategies.
- **Proven Best Practices:** Hughes uses established Day 1 and Day 2 frameworks that ensure consistent quality of service and achievable timelines, with superior vendor consolidation, management, and oversight capabilities.

With Hughes Managed SASE, you gain expert-led centralized management and consolidation of network and security, optimized performance, and secure, reliable access to all your cloud-based applications, while your IT Security team gets the visibility, control, and support they need to focus on your business.

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To learn more about Hughes Managed SASE solutions or to schedule a meeting or demo, visit us at:  
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