

## Hughes Managed Services

*Your Managed Services Partner Providing Solutions to Enable Your Digital Transformation*

In today's landscape, businesses are increasingly turning to managed service providers (MSP) for their IT services to maximize efficiency and profitability. A strong MSP can alleviate many of your IT staff's challenges regarding core infrastructure management, enable new 'as-a-service' consumption models, as well as support your enterprise in navigating emerging areas such as SD-WAN, security, and performance management. But not all MSPs are created equal, and businesses need integrated solutions that go well beyond the basics.

### The Hughes advantage

More than just a provider, we are true partners who understand your mission and can help you achieve your strategic goals. Hughes Managed Services offers a portfolio of turn-key, fully-managed enterprise solutions so you can keep your eye on the bigger picture—the operations and success of your business.

We understand that technology needs to be tailored to your needs. When Hughes begins a relationship with a customer, we view it as a strategic partnership. Our focus is to complement and augment the internal IT team, freeing them up to focus on strategic initiatives that will help drive the organization forward.

**Simply put, we succeed by making sure your team succeeds.**

### We focus on your network, so you can focus on your mission

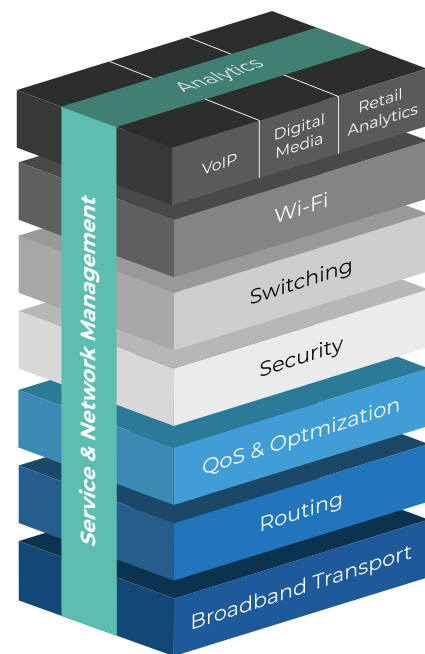
The growth in mission-critical applications and the continued transition to Cloud-based services and applications are driving a greater dependence on the network. Distributed enterprises face unique challenges when it comes to their networks. Chief among them is that each site can have vastly different broadband access types and infrastructures, which wreak havoc on overall network performance.

Our next-generation portfolio of Cloud-ready network solutions, including the leading Distributed SD-WAN solution, are not only designed to meet the unique needs of distributed enterprises, but can cost-effectively deliver expertise that many agencies struggle to find.

### Managed services for your complete network

Hughes provides unmatched integrated solutions to fit your specific requirements. The result—a smarter, more agile, application-centric network—is designed and managed by a team that manages more network endpoints in North America than the next 3 managed services companies combined.

As an industry leader in the managed services market, Hughes combines the best of wireline, wireless, and satellite broadband technologies, state-of-the-art management systems, and a dedicated program management team.



## Better engagement with your customers and employees

To help businesses meet the demands of today's digital world, Hughes offers tailored engagement solutions to support the critical delivery of public-facing services, including digital signage, self-service kiosks, online training and more. Your employees are your best advocates, and our internal engagement solutions can drive increased retention and spark the pride needed for employees to better serve customers.

## Delivering solutions for every business requirement and budget

### Network services and branch connectivity

- SD-WAN with optimized Cloud access
- High-Availability Networks
- NOC Diversity with hosted NOC and dedicated NOC services
- Broadband Performance Optimization
- Wi-Fi and VoIP

### Digital media services for employees, customers, and facility operations

- Digital Concierge
- Lobby and Breakroom Signage
- Town Hall Support
- Training and Virtual Communications

### Operations, Security and Program Services

- Transport Provisioning/Ordering
- Security Operations Center
- Next Generation Firewall and UTM
- Program Management & Network Engineering
- Pilot/Proof-of-Concept

**We are proud to count more than 250 leading businesses and organizations as our customers, supporting their unique needs across such diverse sectors as healthcare, financial services, oil & gas, retail, franchise, government and more.**

## Best-in-Class Network Management Functionality

The Hughes Customer Gateway is a streamlined and easy-to-use hub to improve application and network performance and increase network uptime. With full reporting and tracking services and fault and performance management capabilities, you'll find it's easier than ever to manage your network.

## The Hughes Managed Services Advantage

- Fully-managed services from a single provider to meet your business' needs
- Integrated, managed connectivity, security and flexibility
- Superior national broadband coverage
- Turn-key implementation

## Unmatched Legacy and Leadership

For more than 40 years, Hughes has led the market in communications technology, innovation and service. As the worldwide leader in technology, distributed broadband SD-WAN and managed network services, Hughes' unmatched experience includes:

- More than 40 years as a worldwide data network technology provider, and more than 30 years of experience managing large-scale enterprise networks
- More than 2,500 employees worldwide
- 3rd largest provider of business networks in North America and largest non-carrier provider
- Awarded 4 out of 5 stars in Enterprise Service by Network World

For additional information, please call 1-888-440-7126 or visit [www.hughes.com/msp](http://www.hughes.com/msp).