Hughes Communications Ranked No. 1 in India VSAT Market

*Telecom Regulatory Authority of India (TRAI) reports Hughes continues to lead, with a subscriber base of over 100,000, 43.42% cumulative market share*

**New Delhi, September 15 2015**—Hughes Communications India Limited (HCIL), a subsidiary of Hughes Network Systems, LLC (Hughes), the global leader in broadband satellite networks and services, today announced that TRAI reported it “continues to be the market leader with a subscriber base of 102,606 as on March 2015,” a cumulative market share at an all-time high of 43.42% among VSAT service providers in India.

HCIL reported its 12 month market share at 59% for FY 2014-15, with banking and rural installations as the key drivers of growth followed by other high-value applications such as e-learning, digital cinema, energy and government.

“These are exciting times for HCIL and the Indian VSAT industry overall, as it has emerged to be one of the key pillars of the digital India mandate,” said Partho Banerjee, president and managing director, Hughes Communications India Limited (HCIL). “The government’s financial inclusion program has given a major boost to drive banking systems growth across the nation and we see sustained growth as well in e-learning and e-governance. Broadband satellite solutions are ideal for businesses that need high-quality and always-on data, voice, and video connectivity virtually anywhere, and which terrestrial networks cannot always deliver, especially in remote locations. Because satellite offers a true alternate communications path it is also ideal as vital backup for organizations that cannot risk outages due to the vulnerabilities of terrestrial networks.”

A significant portion of HCIL’s growth over the last year has been the result of a strong upswing in the banking sector’s retail expansion (ATMs) linked to the Prime Minister’s financial inclusion mission. Key wins were with Bandhan Bank in partnership with FIS, Axis Bank and Bhartiya Mahila Bank, while additionally rolling out white-label ATMs for TCPSL (Tata Communications Payment Solutions Limited), BTI Payments Pvt. Limited and Muthoot group.

A notable achievement in the past year was the collaboration with the Ministry of Rural Development (MoRD), a partnership that saw Hughes roll out an e-governance project for Mahatma Gandhi National Rural Employment Guarantee Act (MNREGA) in 468 blocks across the country.

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About Hughes Network Systems
Hughes Network Systems, LLC (Hughes) is the global leader in satellite broadband for home and office, delivering innovative solutions and a comprehensive suite of HughesON™ managed services for enterprises and governments worldwide. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 5 million systems to customers in over 100 countries, representing approximately 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

About EchoStar
EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite and video delivery solutions. Headquartered in Englewood, Colo., and conducting business around the globe, EchoStar is a pioneer in secure communications technologies through its EchoStar Satellite Services, EchoStar Technologies Corporation and Hughes Network Systems business segments.

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