News Release

FOR IMMEDIATE RELEASE

Shilpa Choudhury
Hughes India
(0124) 3072668
schoudhury@hughes.in

Six Degrees PR
Puneet Rai
+91 9953427444
puneetr@sixdegreespr.co.in

Focused on Digital India Mission, Hughes India Takes Its Services to the Next Level

Leader in enterprise satellite networking, focused on government, e-learning, banking, defense, and retail services celebrates 20 years with over 40% market share

New Delhi, India, 30 March 2015—Hughes Communications India Limited (HCIL), a subsidiary of Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite networks and services, today announced its 20 year anniversary providing high quality services to its Indian customers.

Over the years HCIL has maintained its leading market share of the enterprise VSAT market in India, having sold over 100,000 units. According to TRAI performance indicators report for Q3-2014, HCIL’s cumulative market share is at 42.6% (up from 42.1% for Q2-2014).

“As a leading VSAT broadband player, we are very bullish about what Digital India means for the industry,” said Partho Banerjee, president and managing director of HCIL. “The government is looking to drive transformation through technology and Digital India is all about leveraging it for better living, which opens up exciting growth opportunities for companies such as Hughes. We are particularly encouraged by the strong level of commitment from the government to spur applications of social and economic importance that will reach citizens across the country.”

According to the Indian Satcom Report of 2014, total demand for satellite transponders is projected to rise from 214 in 2013 to 376 by 2023, and for High Throughput Satellites (HTS) from 0.8 Gbps to 10.9 Gbps, representing an annual growth rate of 30%. HCIL has over 350 enterprise customers in India across a wide range of market verticals including Banking, Telecom, Retail, Brokering, Government, Defense, and Online Distance Learning, supporting them in more than 2000+ cities and towns.

Banerjee further commented, “India’s strong GDP growth continues to drive businesses beyond cities into the heartland, creating new economic opportunities for which broadband Internet connectivity is a key enabler. HCIL’s service coverage spans the nation and is already playing a major role in delivering these 'last mile' connections in rural and remote areas, though there remains a huge unserved and underserved population, presenting a huge opportunity for satellite operations.”

-More-
Focused on Digital India Mission, Hughes India Takes Its Services to the Next Level, page 2

About Hughes Communications India Ltd (HCIL)
HCIL is a majority-owned subsidiary of Hughes Network Systems, LLC (Hughes), the world's largest provider of broadband satellite networks and services. HCIL is the largest satellite service operator in India providing a comprehensive range of broadband networking technologies, solutions, and services for businesses and governments, including managed services to meet every communications challenge. More information is available at www.hughes.in.

About Hughes Network Systems
Hughes Network Systems, LLC (Hughes) is the world’s leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 4 million systems to customers in over 100 countries, representing approximately 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

###

©2015 Hughes Network Systems, LLC, an EchoStar company. Hughes and HughesNet are registered trademarks of Hughes Network Systems, LLC.