

FOR IMMEDIATE RELEASE

## **HUGHES Announces Nationwide Managed Network Services For the Federal Government Market**

*Company's Offering Can Deliver a National Managed Broadband Network to Federal Agencies, Leveraging Satellite and Terrestrial Technologies*

**Germantown, Maryland, December 9, 2010**—Hughes Network Systems, LLC (HUGHES), announced today that its extensive portfolio of managed network services are now available to federal government agencies through its GSA Schedule and Networx partners. With this offering, Hughes is able to deliver a national managed broadband network encompassing any combination of voice, video, and data solutions for federal agencies and their field offices across the country, leveraging the company's leading nationwide broadband satellite service and the best of terrestrial access technologies.

“Federal agencies depend on their networks in order to meet their missions,” said Tony Bardo, assistant vice president for government solutions at Hughes. “With this comprehensive managed services offering, Hughes is able to deliver what has—until now—been missing from the landscape of federal networking options: a national managed broadband service that leverages terrestrial, wireless, and satellite technologies to deliver the most cost-effective solutions tailored to an agency's specific requirements. Managed services are particularly valuable for small and medium-sized field offices that need to connect to the agency's cloud or meet mandated requirements for telework.”

Backed by enterprise-grade SLAs, Hughes delivers end-to-end managed services with top performance, reliability, and assured security, providing the following benefits to federal agencies:

- Fully managed services from a single provider—one vendor, one bill
- A tailored architecture designed for an agency's security and IT requirements
- Access to a national managed broadband network
- Data, voice, and video capabilities
- A multi-transport broadband network (e.g., DSL, cable, 3G, satellite)
- The highest WAN performance possible
- Turnkey implementation

– More –

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Additionally, Hughes managed network services provide superior program management and customer service, including use of its central Network Operations Center with one portal for nationwide visibility of all sites, along with an interactive, on-line ticketing system for managing service calls.

Bardo added, “With over 25 years managing networks for blue chip customers and over 300,000 sites under contract, Hughes has the technology and business know-how to provide this unique service to the government is unmatched. Now, there is no such thing as a federal agency, field office, or home office that is too remote for secure, managed broadband service coverage.”

### **About Hughes Network Systems**

Hughes Network Systems, LLC (HUGHES) is the global leader in providing broadband satellite networks and services for large enterprises, governments, small businesses, and consumers. HughesNet<sup>®</sup> encompasses all broadband solutions and managed services from Hughes, bridging the best of satellite and terrestrial technologies. Its broadband satellite products are based on global standards approved by the TIA, ETSI and ITU standards organizations, including IPoS/DVB-S2, RSM-A and GMR-1. To date, Hughes has shipped more than 2.2 million systems to customers in over 100 countries.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes maintains sales and support offices worldwide. Hughes is a wholly owned subsidiary of Hughes Communications, Inc. (NASDAQ: HUGH). For additional information, please visit [www.hughes.com](http://www.hughes.com).

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