



HUGHES[®]

World's Leading Provider of Satellite Broadband
for Home and Office

Pradman Kaul, CEO
Hughes Communications, Inc

World's Leading Provider of Broadband Satellite Services & Technology

Consumer/SMB



Enterprise



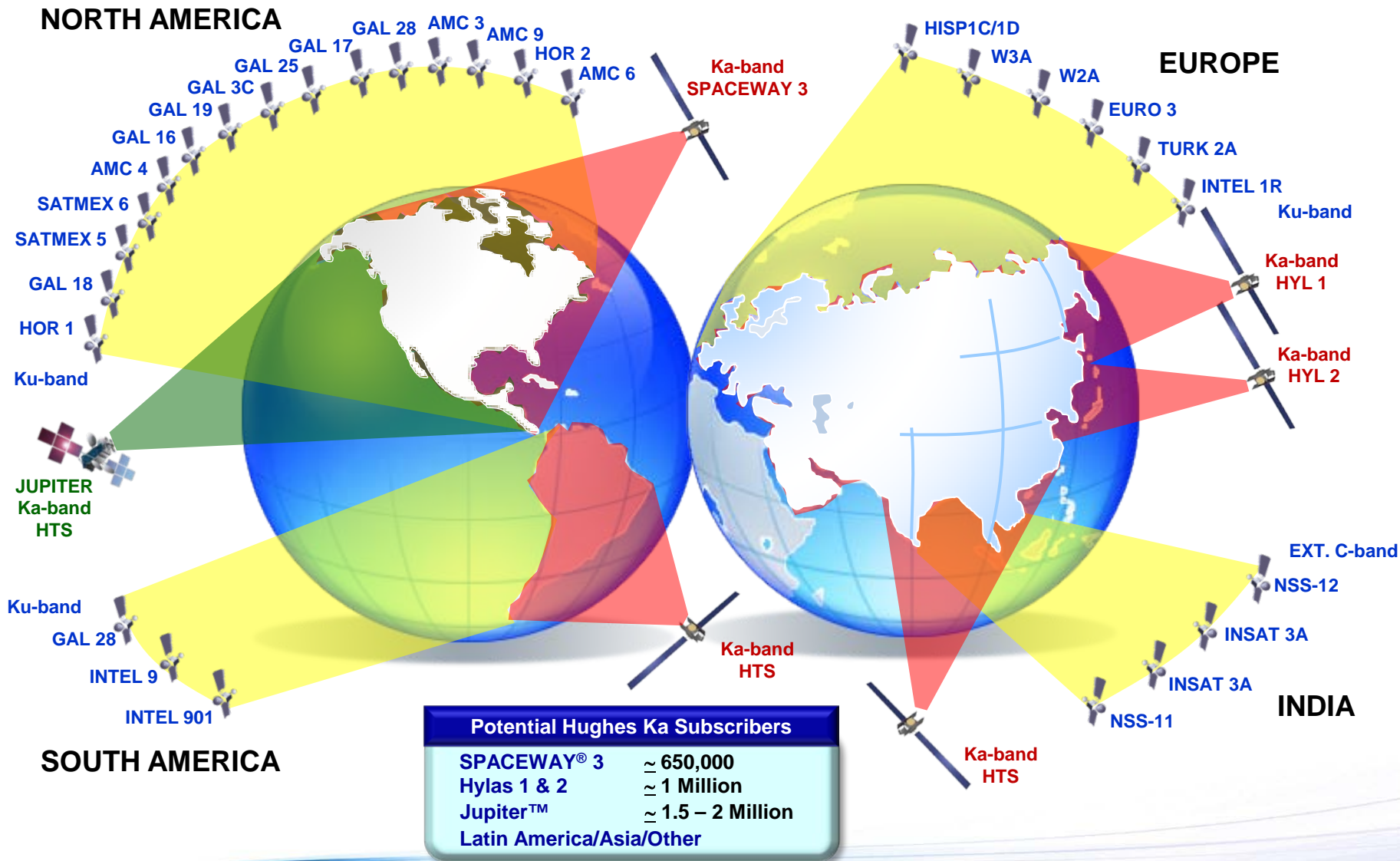
Government



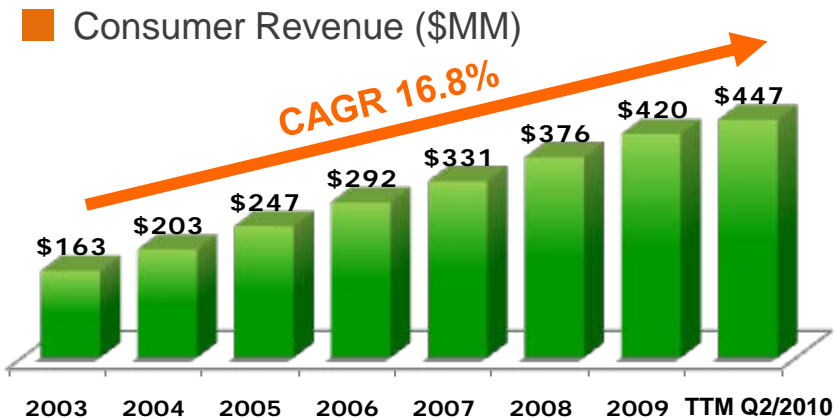
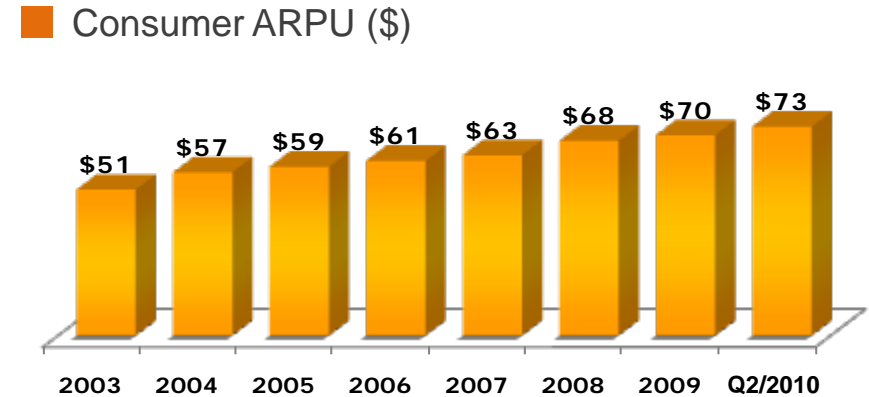
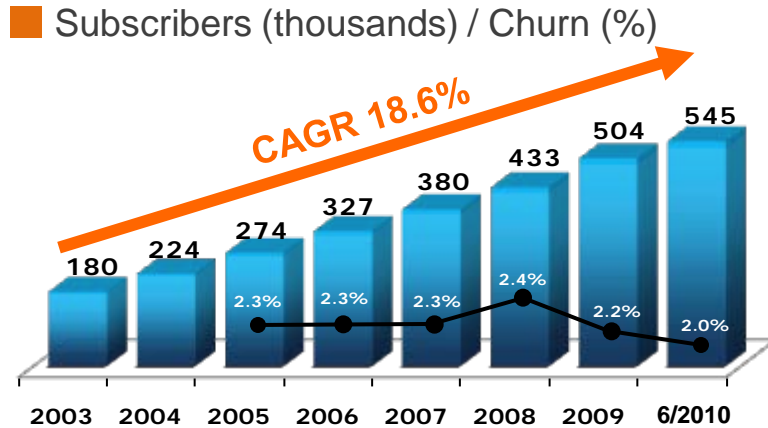
Mobile Satellite



Global Satellite Services : > 1 Million Sites



HughesNet® in North America: #1 Consumer Satellite Internet Service



- Targeting 10–15 million households and 3.5 million SMBs²
- Research expects 10–15% CAGR ('09–'19) for North American consumer broadband revenues³
- SPACEWAY 3 and Jupiter capacity/capability fuel future growth and margin expansion
- 545,000 HughesNet® subscribers in North America as of 6/30/10

¹ Includes SMBs

² Management estimate

³ Based on NSR Report, "Broadband Satellite Markets April 2010," 9th Edition

Global Blue-Chip Enterprise Base

Hughes is the leading provider to these end markets

Oil and Gas	Lodging	Financial	Retail		
Restaurants	Entertainment and Sports	Cellular Backhaul	Integrators and Service Providers	Government	
		<p>Hutchison Max</p>		<ul style="list-style-type: none"> ▪ Texas Department of Public Safety ▪ NIC India ▪ MOFA, Saudi Arabia ▪ Social Security Admin. ▪ GETN ▪ Ethiopia Telecom 	

Helping Governments Close the Digital Divide

UNITED STATES

HUGHES WINS \$58.7M AWARD UNDER BROADBAND STIMULUS

- Only nationwide award, 3x nearest competitor
- To accelerate growth in unserved markets
- 550K HughesNet Residential/SMB Subs (Q210)
- Highest Speed Plans: 1- 5 Mbps



RUSSIA

- eRussia Initiative w/GlobalTeleport: 8K rural ISPs and schools on HN System



INDIA

- 11K HughesNet Kiosks: Distance-Learning, eGovernance, high-speed Internet
- Franchise increases profits via pay-as-you-go services



AUSTRALIA

- ORION Satellite Systems
- Up to 200K subs in rural areas on HN System with DVB-S2/ACM



MEXICO

- Rural telephony: 30K lines HN system
- Rural broadband: 2K HN terminals



BRAZIL

- State of Amazonas (1.5M sq km): Hughes and PRODAM
- High-speed Internet and eGovernance at agencies/schools



■ Broadband On-The-Go



■ Maritime

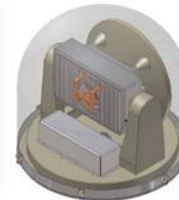
- Global marine communications
- Intelsat maritime service

■ Aeronautical

- Row44
- Southwest Airlines

■ Trains

- Commuter train service in USA



■ Technology Provider to the Leaders

Lightsquared



Inmarsat



Thuraya



TerreStar



Globalstar



ICO



Iridium



- **World's #1 Provider of Broadband Satellite Services and Technology :**
 - >1M Sites / 25 Satellites (Ku, Ka)
 - >2.2M Shipments/100 Countries
- **Thriving Consumer Business in North America**
 - > 540k subs /
 - > 320k on Ka-band SPACEWAY® 3
 - JUPITER high throughput satellite in 2012
- **Leading Enterprise Managed Services Provider with Major Blue-Chips Across All Verticals**
- **Leading Technology Provider to World's Premier Mobilesat Operators**